

## Meet the Consulting Team

Experienced individuals (subject matter experts) with accomplished careers in many areas, and a variety of language skills – fluency in:

- o Afrikaans, Chinese (Mandarin), Danish, French, German, Italian, Norwegian, Spanish and Swedish



**Michael Aller**

Economic Analysis, Public Private Partnership, Government Relations, Grants



**Bennett Boucher**

Finance & Business Planning, Entrepreneurship, Government Relations



**Robert Burrows**

Manufacturing, Software, Aerospace, Telecommunications, Publishing



**Tim Franta**

Project Management, Supply Chain, Financing, Economic Development, Infrastructure, Grants



**Helge Von Helldorff-Garn**

Aerospace Engineering, Systems Engineering, Systems Testing



**Ruaidhri "Rory" McEllin**

Renewable Energy, Clean Technologies, Quality Control, Entrepreneurship



**Mark Robinson**

Asset Mapping, Market Assessment, Lead Development



**Henriette Schoen**

Process Optimization, Quality Control, Business Startups, Entrepreneurship



**John Van Zyl**

Strategic Sourcing, Supply Chain, Contract Management, Procurement

## Our Background

Energy Florida was founded in September 2010 by dedicated community and industry leaders looking to educate, promote, and provide opportunities within the new energy economy. Energy Florida was originally founded as the Space Coast Energy Consortium and changed its name in 2013 to reflect the broadened scope of the organization.

Energy Florida has created a network of capable consultants that will be able to find a solution for your particular need.

Would you like to join our team, then contact us, and we will evaluate whether we need your expertise. We are always open to new ideas and new people – we are growing.

For more info contact:

Mike Aller, Executive Director  
[michael.aller@energyflorida.org](mailto:michael.aller@energyflorida.org)

Henriette Schoen,  
Director of Program Development  
[henriette.schoen@energyflorida.org](mailto:henriette.schoen@energyflorida.org)

Energy Florida

166 Center Street, suite 200  
Cape Canaveral, FL 32920  
[www.energyflorida.org](http://www.energyflorida.org)  
Phone: 321-613-2973



# Energy Florida Consulting

*Your Value Opportunity*

*Consulting Connection*

## Delivering Solutions for Florida Businesses since 2010

Energy Florida is the industry-led nonprofit that connects the dots for the energy and clean technology industry in Florida and the Southeastern United States.

## What We Do

Energy Florida strives to build customized services tailored to a company's specific needs.

## What We Focus On

Energy Florida builds "value chains" in various areas of the energy and clean technology sector, including:

1. Bio-based products and fuels
2. Natural gas infrastructure and technologies
3. Next-generation transportation technologies
4. Energy efficiency and financing
5. Advanced manufacturing processes and materials for power generation equipment, including turbines, generator sets and rotating machinery
6. Consulting services tailored to a company's needs

Energy Florida develops and fosters industry partnerships with businesses, local, state and federal governments and agencies. We are networked with academia to assist our member organizations with the testing and development of technology.

## What We Offer

As part of our initial engagement with your company, we will provide a free consultation meeting with your representatives to discuss the services Energy Florida offers.

Some examples of the scope of services offered to our clients:

- Access to Funding
- Business Plan Development
- Market Assessment
- Market / Sector Surveying
- Market / Lead Development
- Asset Mapping & Site Evaluation
- Grant Writing/Proposal Development
- Industry Network Building
- Engineering Ecosystems
- Business startup and development
- Supply chain analysis and development
- Energy efficiency programs
- Transportation energy technology
- Gas turbine technology
- Strategic Coordination with Federal, State and Local Governments Energy Policy

## Why Choose Energy Florida Consulting:

- We are a team of independent consultants
- We are nimble and flexible
- You can tap into our direct connections
- We have an extensive amount of experience

## We Bring Subject Matter Experts in Key Technologies:

- Advanced Manufacturing & Materials
- Biofuels, Biomass & Waste to Energy
- Energy Efficiency
- Energy & Water Conservation Tech
- Hydrogen Technology
- Natural Gas & Enhanced Hydrocarbon Recovery
- Next Generation Nuclear & High-Energy Lasers
- Ocean Energy
- Smart Grid (Distribution & Storage)
- Solar Energy
- Space Energy
- Transportation Technology
- Turbines & Generator Sets

## Prior Customers:

Universities  
Small Business (National/International)  
Multinational Corporations  
Local Governments  
State Governments  
Non-Profits  
International Non-Profits